



Love your work.

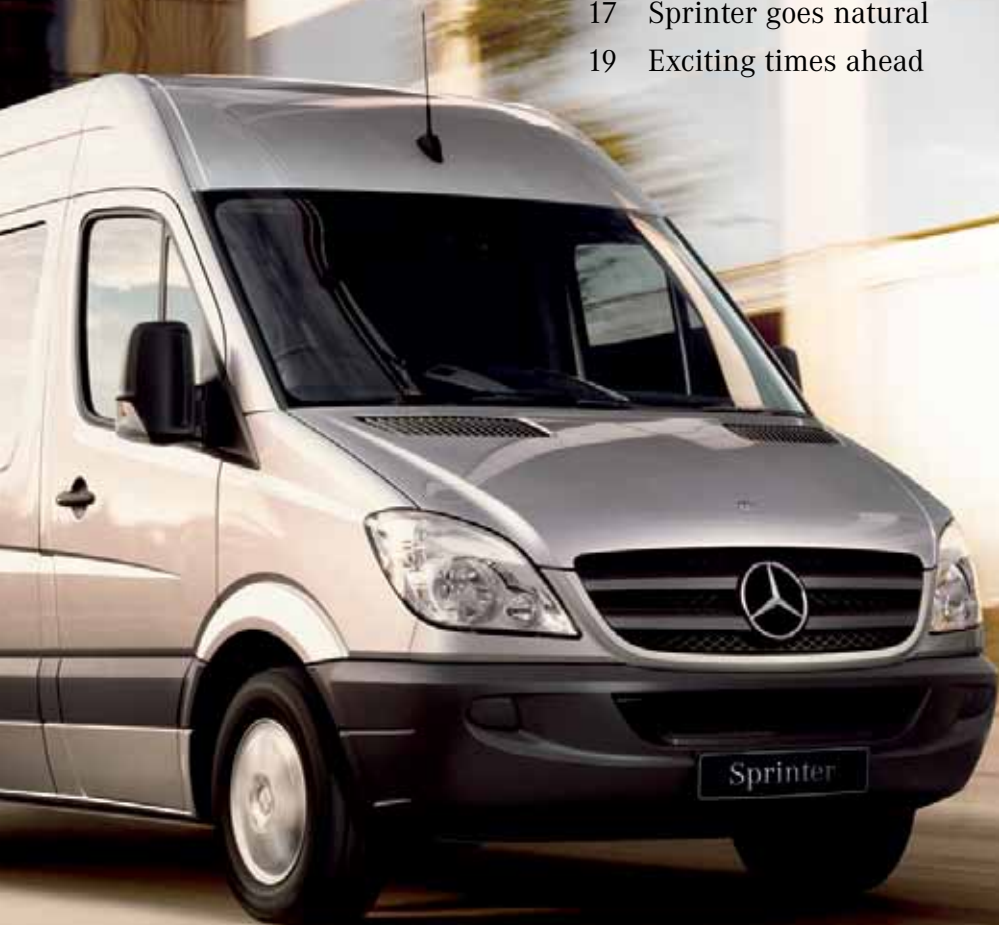
March 2010.

Mercedes-Benz



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Welcome to our first edition of 2010. You are probably wondering where the first few months of this year have gone – so are we!

We have had a very busy start to the year, particularly with the recent launch of both the new Euro 5 Sprinter and the first Natural Gas Van in Australia - the Sprinter NGT. We have added some exciting new features to our 2010 model range line-up including new engines & gearboxes that result in lower fuel consumption along with additional fuel saving features such as the ECO Start/Stop, all of which form part of our commitment to sustainability, we call it BlueEFFICIENCY.

Another exciting piece of news is that we have just launched the only Guaranteed Future Value product offered by a van manufacturer in Australia; Mercedes-Benz Van Boss. This option allows you to use a van for up to 3 years and then decide if you want to Return It, Change It or Buy It at the end of the term, putting you in the drivers seats with a risk free option.

Last year will be remembered as one of the most tumultuous economic environments we have seen in the automotive industry. However, we were very pleased to announce though that we finished 2009 with almost identical sales to that of the previous year, with a noticeable increase of our market

share in many parts of the country. We'd like to express our thanks to all our existing customers who supported us last year as well as the many first time Mercedes-Benz Van owners. Welcome to our family!

For those of you who aren't aware, we celebrated a milestone in commercial vehicles with the announcement of the Vito's 5 star ANCAP rating, making us the safest van in Australia. We have been working in collaboration with both ANCAP and TAC over the past few months to launch a new website - howesafeisyourvan.com.au - a valuable tool for anyone interested in understanding crash testing and van safety. Make sure you pass it on to a friend who's looking at a new van. You might just save a life.

The year ahead certainly will not be easy, but we are well prepared. As you will see in this issue, we have new models with an outstanding range of new features and have improved our value offer even more.

We wish you all the best for 2010 and until the next issue safe motoring.

Campbell York
Senior Executive
Mercedes-Benz Vans



“Included in the Sprinter’s 2010 model update is the new ECO Gear 6 speed manual transmission.”

In addition to the Sprinter’s new gearbox, there’s also the standard inclusion on all 4-cylinder diesel manual models of the ECO Start/Stop system. ECO Start/Stop offers a simple, no-compromise solution to improving vehicle running costs and environmental impact and is activated by the driver using a control switch on the instrument panel. When the system is active it will stop the engine whenever the vehicle is stationary for more than two seconds with the gearbox in neutral and the clutch released. The engine then restarts automatically when the driver depresses the clutch. A significant part of a vehicle’s fuel consumption can be from idling in city traffic. Using the ECO Start/Stop system could not only save on fuel consumption, but also reduce vehicle emissions and engine wear and tear.

New to both the Vito and Sprinter range is the Adaptive Brake Light warning system.

In the case of emergency braking at a speed above 50km/h, the Adaptive Brake Lights are activated by the ESP system. The brake lights will flash during the emergency brake situation. The flashing brake lights give drivers following behind greater warning in an emergency braking situation. If emergency braking is required at speeds of over 70km/h ESP again activates the Adaptive Brake Lights and keeps them on until the vehicle comes to a complete stop where the hazard lights will also be switched on automatically. The hazard light can then be switched off manually or the system will switch them off automatically as soon as the vehicle speed exceeds 10km/h.

Another handy feature that is now included across the Vito range is the addition of a multimedia interface 3.5mm AUX Jack socket in

the glove box to allow you to play music from your MP3 storage device through the Sound 5 stereo system.



What’s new for 2010

- Euro 5 Engines across the whole Sprinter range
- ECO Gear 6 speed manual transmission
- ECO Start/Stop (Manual models only)
- Adaptive Brake Lights as standard on all Vito and Sprinters
- Additional front passenger airbag as standard on all models

2010 Sprinter range



With newly-developed 4-cylinder CDI diesel engines in two power output versions, the Sprinter sets new standards not only in terms of economic efficiency, but also in respect to sustainable mobility. These new generation CDI engines comply with the EURO 5 exhaust gas emission standards - a full year ahead of the Australian Government regulations.

Included in the Sprinter’s 2010 model update is the new ECO Gear 6 speed manual transmission. This transmission was developed especially for our vans, with a shorter first gear for precise pulling away and manoeuvring, and smoothness of operation. This new gearbox can help to improve fuel consumption with its greater transmission spread, broader overall gear ratios and the corresponding reduction in engine speed.

2010 Mercedes-Benz Anniversaries

Many people recognise Mercedes-Benz as the inventor of the automobile back in 1896. What is less known, but equally impressive, is that we built the world's first truck around the same time. 2010 sees the anniversary of many milestones in our company's history. Here are just a few that relate to the world of the Mercedes-Benz Vans.



1885

125 years ago: 1885

3 April: Gottlieb Daimler applied for a patent for an engine with a vertical cylinder which he had developed together with Wilhelm Maybach from the 1883 horizontal test engine. Patented on 1 April 1886, the engine represented a fundamentally new design, since for the first time the crankshaft assembly and flywheel were enclosed in an oil and dust-proof crankcase.

105 years ago: 1905

Autumn: Daimler-Motoren-Gesellschaft introduced two important technical innovations in commercial vehicle design: the location of the radiator at the front end of the frame, and cast-iron wheels.

1905

1910

100 years ago: 1910

1 March: The Breslau fire brigade commissioned the first mobile turntable ladder on a petrol-driven Daimler chassis. This becoming the first fire brigade in Germany to have a fire-fighting fleet made up entirely of automobiles with petrol engines. All three vehicles (motor-driven fire pump, turntable ladder and implement truck) were fitted on a 28/32-hp chassis from Daimler Marienfelde.

75 years ago: 1935

6 April: The 10,000th Mercedes-Benz commercial vehicle with diesel engine was built at the Gaggenau plant.

1935

1945

65 years ago: 1945

November: Daimler-Benz was granted permission by the Allies to manufacture the 170 V (W 136 I) in pickup, van and ambulance versions.

35 years ago: 1975

9 October: The one-millionth commercial vehicle diesel engine was built at the Mannheim plant. The engine, an OM 401 from the 400 series introduced in May 1970, was a V6 developing 192 hp. The anniversary engine was donated to the city of Mannheim for use in a Mercedes-Benz fire engine.

1975

20 years ago: 1990

14 May: The one-millionth Mercedes-Benz van built at the Düsseldorf plant rolled off the assembly line. Van production was relocated from Sindelfingen to the former Auto-Union factory in Bremen in 1962.

1990

1995

15 years ago: 1995

23 January: The first 500 vehicles in the new Sprinter van range (T 1 N) left the Düsseldorf plant and were driven to the sales outlets. In May, the Sprinter was voted 'Van of the Year 1995'.

To be continued
next issue

Stretch your imagination

Perth coach builder creates über Sprinter limousine

According to Royal Coach's Matthew Edgar, there is nothing out there that he and his team of craftsmen cannot create. What's more, they're particularly efficient. Take the Limovan, a Sprinter that's been transformed into a mobile high-end-club - this was fitted and on the road in less than four weeks.

"We're blessed with customers who entrust us with a generous amount of leeway on design," Edgar said. "It's funny - our team comes up with something new every time we build one up.

And we always sneak something new into each customer's new car. None have asked us to remove anything yet, so we must be doing something right."

Conversions on Sprinters, specifically, start at around \$69,500 and, as you can imagine, the sky is the limit. Forgive the clichés, but you're only limited by your imagination. And your bank balance of course.

"The biggest issue with limousines is that they're not designed to notch up the amount of kilometres as, say, the Sprinter can," Edgar said.



"I've lost count of how many Sprinters I've seen with more than 500,000km on the clock that are still going strong.

"We see the Sprinter as a solution to moving larger groups of people whilst minimising running costs and hence, improving our clients' bottom lines. What's more, in this sense, the model's engine range will lead the luxury-transport industry in years to come, particularly when you consider that global warming and subsequent environmental impacts are becoming more of an issue."

With the Mercedes-Benz Limovan, the Perth-based company wanted to replicate a high-end club - much like a members-only one. With other makes and models, the primary issue had always been space. Which is why Edgar turned to the Sprinter.

"We've always had great ideas for interiors," he said. "The Sprinter offered us the room and styling to make it happen. The finish on each van is bespoke, and we only use the finest materials available. Here, all the audio-video equipment is top end and the light shows are unreal. The beauty of which is that the Mercedes-Benz Vans three-year, 200,000km warranty remains in tact.

"I wanted to create an ambience in which passengers aren't going to feel like sardines packed into a can. Put simply: there is nothing



"We've always had great ideas for interiors. The Sprinter finally offered us the room and styling to make it happen."

out there that can move this number of people in luxury without being more expensive to buy and operate. I'm just over 190cm tall, and even I can stand up inside this thing! And I'm far from even getting close to hitting my head on the ceiling. What's more, you're not knocking knees with everyone else when you're sitting down."

According to Edgar, first up, all the plastics are colour-coded - to get away from what he describes as that 'courier look'. Next, most vehicles are optioned with a chrome grille. Something he says really stands out on black paintwork.

"We also offer a number of rims," said Edgar. "I'm a big believer that rims make a car, or a van in this

instance. For the Limovan, we've fitted 18-inch Brabus Monoblock wheels. The most impressive, though, would have to be 20-inch Lexani ones, which are imported from the States."

Outside of impressive state-of-the-art audio-video gear, inside, the interior boasts a polished stainless-steel ceiling, illuminated by no less than 500 fibre-optic star lights. Flooring is available in either carpet or timber, the latter adding a touch of class. It also features a stainless-steel dancing pole.

All vehicles are fitted with a low-volume compliance plate, which ensure that a particular vehicle can be licensed anywhere throughout Australia.

Who's the boss?

New product allows customers to take control of their van



Flexibility is the key with Mercedes-Benz's innovative new finance product, Van Boss. It's also something that's redefined the traditional 'hire-purchase agreement'.

What you get is an all-round simple solution that's tailored specifically to match whatever needs you may have for your van or fleet. Ultimately, Van Boss equates to greater security, affordability and flexibility.

Want to purchase the van at the end of the agreement? What if you decide you want to upgrade instead? And if you simply want to return the vehicle? That's fine, too.

Return it, change it or buy it - it is entirely up to you.

For starters, Mercedes-Benz Vans guarantees the future value of the vehicle. It's called Guaranteed Future Value (GFV) and is essentially based on your selected kilometre usage. From there you can opt to buy the van, upgrade it to the latest model or hand it back with no future commitment.

You also get scheduled servicing. It's the peace of mind knowing that all your service needs are covered.

Contract terms are either 24 or 36 months and varying the deposit amount helps to keep your payments low. What's more, a sizeable kilometre allowance of up to 40,000km per year is included. Another thing to consider is that Van Boss's competitive monthly payments may also be tax deductible - and

that each vehicle appears as an asset on your balance sheet.

For anyone buying up to two new Vitos or Sprinters for their business, Van Boss represents excellent value and provides a level of flexibility not offered by other manufacturers.

Mercedes-Benz Van Boss

- No residual value risk
- Defer your ownership decision
- Flexible deposit
- Choice of 24 or 36 month terms
- Generous kilometre allowance
- Competitive monthly repayments



Uncompromising

Vito and Mick Doohan impress at the Classic Adelaide Rally

With a number of high-end Mercedes-Benz sports cars on show, the Vito surprised many at the 13th running of one of Australia's premier races, the annual Classic Adelaide Rally.

Picture this. An all-new E 63 AMG, its first appearance in the country; a C 63 AMG; an E 500 coupé; and, of course, a Vito 120 CDI.

All impressed competitors and spectators alike, but it was the latter that stole the show, easily the event's most-talked-about vehicle.

On hand to put the vehicles through their paces over the course of four days of racing were the likes of five-time MotoGP World Champion Mick Doohan, Le Mans winner Vern Schuppan, as well as a host

of experienced drivers and select motoring journalists.

Put simply, Australia's most powerful one-tonne van showed its mettle when it caught and passed a Porsche 911 Turbo on a special stage during the rally's second day. Add to that an Aston Martin DB9 a little later on.

Over the weekend, Bathurst 1000 veteran and tarmac rally driver Peter Gazzard showed just how nimble a van can be. Namely the Vito's sublime high-speed handling, stability and the sheer power of the turbo-diesel V6 engine. To say many jaws dropped along the way would be an understatement.

"This is the first - and possibly only - time that a van has participated in the Classic Adelaide," said David McCarthy, Mercedes-Benz Australia/Pacific's senior manager of corporate communications. "It proved to be the surprise of the event."

And his response to many calling the suitably sign-written Vito a 'mobile billboard'?

"Some entrants soon ate their words," he shared. "Those competitors had ample chance to read the 5 star ANCAP safety message on the back of the van, though, as it passed more than a few of them on some of the special stages."

"Of course the AMG sports cars were - as they always are - hugely popular with the crowds. But it was the Vito that demonstrated Mercedes-Benz doesn't compromise on its product hallmarks. What its performance at the Classic proved is this: just because you drive a commercial vehicle doesn't mean you have to be without performance, road holding, drivability and safety."

As for the passenger cars, they certainly lived up to expectations. The C 63 AMG, in particular.

It was again a favourite with the Classic Adelaide crowds, especially in the hands of Doohan, normally accustomed to his V-12 S 63 AMG.

The motorcycle legend showed he's just as adept on four wheels as he is on two, demonstrating superb car control throughout weekend, including an 'all wheels off the ground' jump at Mount Lofty.

Owner of no less than 10 AMGs over the years, he also laid down a 300 metre-long burnout at the start of the event's famous Paris Creek Special Stage - much to the crowd's delight - before chasing down and passing a Nissan GT-R and a Porsche 911. Doohan clearly revelled in the short wheel-base handling of the nimble sports sedan.

Reduce your footprint

Going green is easier than you think

Did you know there are a number of simple ways to start doing your bit for the planet?

Owning a more fuel-efficient vehicle not only means lower running costs - it also reduces your impact on the environment through lower emissions. People also forget it's the simple things such as regularly checking your tyre pressure. Not keeping them at their optimal level can drastically reduce your vehicle's overall efficiency.

Another easy place to start is the home. Change your light bulbs to more energy-efficient ones. Take, say, compact fluorescent bulbs - these produce the same amount of light, but use a quarter of the electricity. Also, when purchasing a new television, opt for the most energy-efficient one.

Looking at ways to reduce your overall water consumption around the house is also a good idea. This can be as simple as installing a cheap shower timer, waiting until you have a full load of laundry or dishes, or installing a low-flow or dual-flush toilet.

If you have a backyard, create a compost area in your garden. Given the impact of landfill and our ever-increasing population, you can compost most biodegradable materials and organic food matter - things most of us throw out. A host of benefits aside, it improves soil structure and releases beneficial micro-organisms into the soil.



Vino savvy

Know your Australian wine regions



For anyone who's been caught out at a dinner party or attempting to order a half-decent bottle of wine at a restaurant, possessing even the most limited wine knowledge can go a long way. Here, we've put together a basic guide to the country's must-know wine regions.



McLaren Vale, South Australia

Possibly Australia's best-known wine region and synonymous around the world for producing exceptional wine. As for choice, it's pretty much the complete package, with reds and whites in abundance. Shiraz is the region's signature blend. Expect a full-bodied, rich flavour with flavours of spice, chocolate, pepper and plums.

Try: Wirra Wirra Woodhenge Shiraz



Hunter Valley, New South Wales

A couple of hours north of Sydney, the Hunter Valley is home to a plethora of revered vineyards. While the likes of Chardonnay, Shiraz, Cabernet Sauvignon and Verdelho are popular mainstays for savvy wine lovers, Semillon is the region's main claim to fame.

Try: Brokenwood's Semillon



Margaret River, Western Australia

As with McLaren Vale, Margaret River is regarded as one of the world's premier wine-growing regions. Although the region contributes only 3 per cent of the country's wine grapes it commands over 20 per cent of today's premium wine market. While region is small in output, it is large in area, with several sub-climates allowing different varieties to excel.

Try: Cloudy Bay Sauvignon Blanc



Yarra Valley, Victoria

Just east of Melbourne, the Yarra Valley is regarded as one of the country's foremost cool-climate regions. Here, you'll find world-class Cabernet Sauvignons, complex Pinot Noirs and a multitude of exquisite sparkling wines, to name but a few.

Try: Punt Road Pinot Noir

Future proof

Latest technology sets the standard for the rest of the industry

Long has Mercedes-Benz has been at the forefront of innovation. For years, our technologies have shaped the future of automotive development.

Carrying on this long-standing tradition, we're now leading the market with eco-friendly technologies. Enter BlueEFFICIENCY.

On offer with the Sprinter is our latest technological advancement in van efficiency meaning lower consumption and lower costs. What's more, it provides customers with a myriad of intelligent solutions for day-to-day use.

"It's not just about clean vehicles," offered Dr Wolfgang Bernhard, head of the Van Division at Mercedes-Benz's Stuttgart headquarters. "We're developing technologies that reduce fuel consumption, thus sinking costs and, at the same time, reducing environmental impact."

Take the Sprinter's new-generation four-cylinder diesel engine range. They're incredibly fuel efficient, offer both low emissions and low environmental impact, and comply with the Euro 5 emissions standard.

The model's intelligent ECO Start/Stop function, available on all manual transmissions, means you can save fuel at every given turn. Well, at every set of traffic lights, at the very least. The engine switches itself off whenever the vehicle's stationary for more than two seconds.

It simply starts up again automatically as soon as you press the clutch.

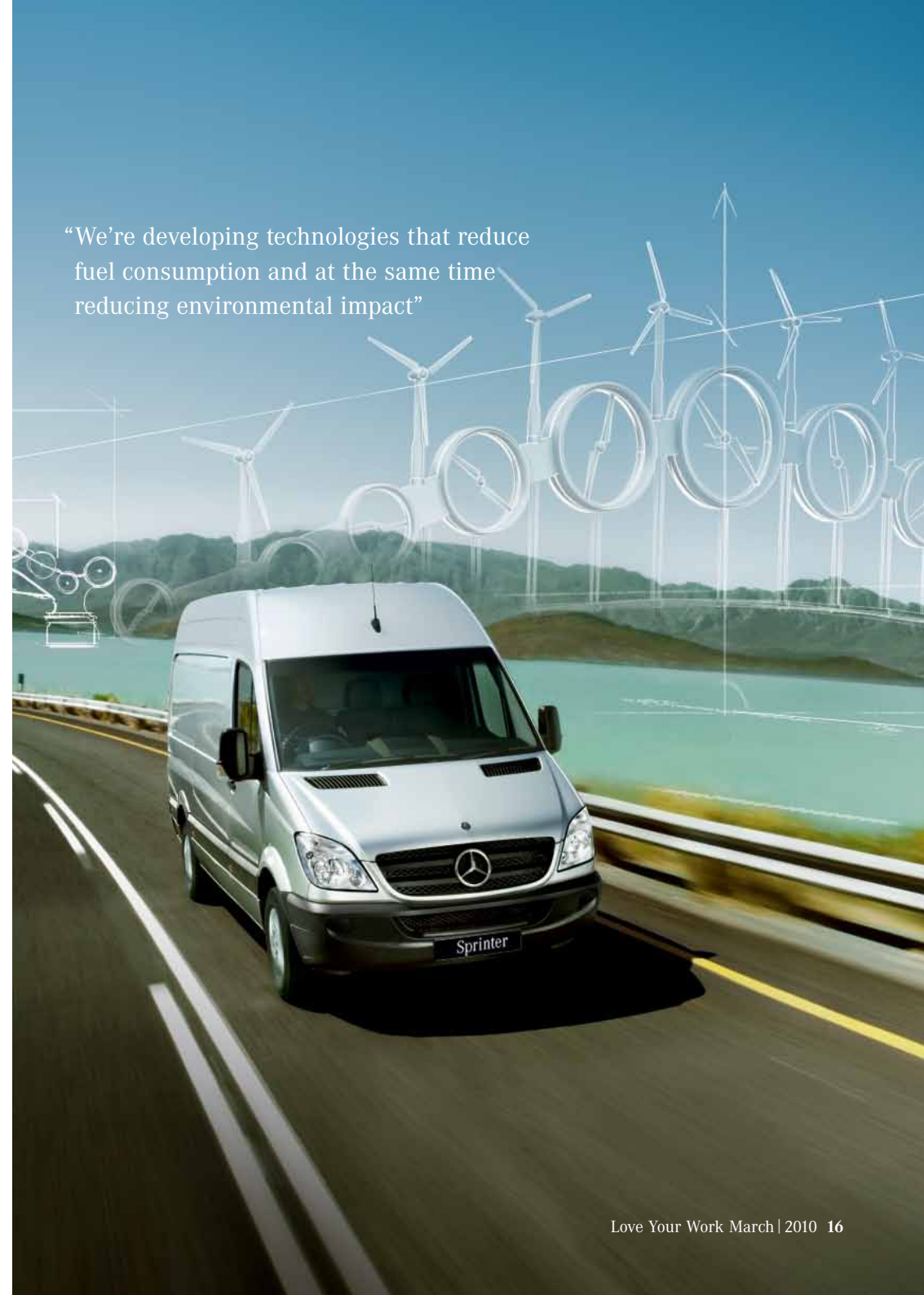
The Sprinter NGT - short for 'Natural Gas Technology' - takes the idea even further. With a flick of a switch users can change between 'natural gas' and 'petrol' mode. The van also features a smaller-sized petrol tank, used for starting up and as an emergency reserve. When run on gas, the Sprinter NGT emits virtually no soot particles.

Another important BlueEFFICIENCY feature is the optimally tuned six-gear transmission. Consequently, the vehicle's low engine speed equates to a substantial reduction in fuel consumption.

These smart technologies also herald the beginning of an exciting new era in automotive technology. Highly practical vans with hybrid drive aside, other options will include emissions-free electric Sprinter model. The benefit? Mobility and performance with zero emissions.

Put simply, the Sprinter NGT and its BlueEFFICIENCY technologies offer an intelligent solution for anybody interested in efficient, sustainable transport.

"We're developing technologies that reduce fuel consumption and at the same time reducing environmental impact"



Get smart

Sprinter becomes even more eco savvy

Mercedes-Benz is glad to announce two new innovative technologies to reduce owners' carbon footprint and, in the process, provide substantial economic benefits.

Natural Gas Technology (NGT) and the ECO-Start/Stop system are now available on select models.

As exemplified throughout Europe, natural gas is emerging as an extremely reliable and viable alternative to petrol and diesel.

The benefits are twofold. At 125 RON, it has the highest density of all popular fuels. This translates into a high 'knock resistance' and, in turn, far greater efficiency. Benefits equate to considerable cost savings in the long run and that the engine runs considerably quieter.

Secondly, it has the lowest carbon content of all fossil fuels. The upshot being that it doesn't pollute the environment anywhere near as much as petrol or diesel. What's more,

it is one of the safest. To this end, gas is lighter than air, meaning that it evaporates into the atmosphere in the event of an accident.

The Sprinter NGT provides an attractive proposition for any industry in which cost-effective transport is a priority.

The Sprinter NGT's supercharged bivalent four-cylinder in-line powerplant is optimised for natural gas and also premium unleaded petrol and changing between the two modes is seamless.

"The Sprinter NGT provides an attractive proposition for any industry in which cost-effective transport is a priority."

The beauty of the system lies in the fact that the engine delivers the same output and torque, regardless of which mode you're in.

Thanks to intelligent design, the compressed gas tanks, which are incorporated in an underfloor design, do not compromise cargo volume.

Safety has also been paramount in the system's design, with all components designed to the very highest standards. The Sprinter NGT is innately equipped with exemplary active and passive safety systems. The compressed gas tanks and gas lines are made from high-strength steel, and tests carried out in Germany have revealed that the tank is the most robust component in the vehicle.

ECO-Start/Stop, on the other hand, will be available as a factory-fitted option on all manual-transmission, four-cylinder diesel Sprinter models. A low-cost solution to reduce engine idling, the system, which is activated using a control switch on the instrument panel, stops the engine whenever the vehicle is stationary for more than two seconds if the gearbox is

in neutral and the clutch has been released. In turn, the powerplant restarts once the clutch is fully depressed.

This technology significantly reduces running costs and environmental impact. All of which offer significant savings throughout the vehicle's lifespan.

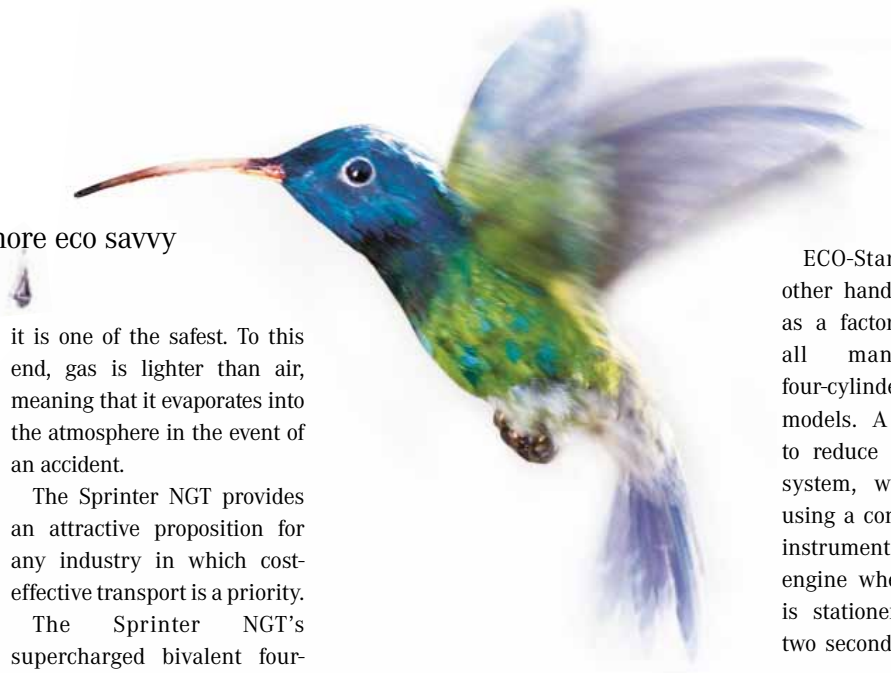
In addition, the system's safety logic checks whether the bonnet is closed to ensure

that no one can be injured if the engine suddenly starts.

To avoid cold starts and overheating, the system only operates at coolant temperatures of between 40-100°C.

The comfort of the Sprinter's occupants is also considered - when the outside temperature is below freezing point, the engine is not

switched off.





Exciting times ahead

Michael Schumacher returns to where it all began – Mercedes-Benz Motorsport

Mercedes GP has teamed up with PETRONAS to vie for this year's FIA Formula One World Championship title.

To achieve this, the Mercedes GP PETRONAS Formula One Team has enlisted one of the sport's most revered champions, Michael Schumacher.

Regarded as one of the greatest drivers of all time, the German returns to racing, following his retirement in 2006. He is joined by compatriot Nico Rosberg.

Both drivers made their team debut at the Valencia in early February, one of the first

pre-season tests ahead of the 2010 Formula One season. Suffice to say the Silver Arrow cars, instantly recognizable with their distinctive PETRONAS branding, impressed.

The irony is that the 41-year-old has returned to where it all began. In 1990, he commenced his racing apprenticeship with Mercedes-Benz Motorsport before going on to pick up seven World Championships alongside current team principal Ross Brawn.

"The team represents a new challenge for me, both in a sporting and personal context,"



Schumacher said. "It's a new chapter in my racing career and I'm really looking forward to working with my old friend [Ross Brawn] and my companions from my days with the Mercedes Junior Programme".

"I'm convinced that, together, we'll be involved in the fight for the Championship. Mercedes-Benz supported me for so many years when I began my formula one career, and now I can hopefully give something back to the brand with the star."

The partnership between Mercedes-Benz and the Malaysian oil and gas giant also represents a strategic business alliance.

"We are very pleased to begin our long-term partnership with our new title partner, PETRONAS," said Mercedes-Benz Motorsport vice president Norbert Haug. "Daimler, Mercedes-Benz and PETRONAS will work together – both on and off the track – and I'm sure that everybody involved will guarantee their absolute dedication to success.

"PETRONAS' home base in Kuala Lumpur is located in the middle of a fast-growing region for the automotive industry, which makes this new partnership even more valuable."

Casting his mind back nearly 20 years, Haug also said, "In April 1991, when I had been in charge of the Mercedes-Benz Motorsport programme, Michael was standing beside me on the balcony one evening. Without the slightest doubt, he said in a low voice: 'It's about time I got into Formula One.' He had just turned 22. Four months later, he made his debut at Spa. We helped him get to this point and the rest is history."

According to Brawn: "The collaboration of the premium automotive brand Mercedes-Benz and a company as prestigious as PETRONAS gives our team a fantastic base from which to achieve our ambitions of competing at the top level of Formula One and building on the success of 2009, which saw the team achieve the Constructors' and Drivers' championships."



There are three new stars in the sky.

Now at Cairns QLD, Coffs Harbour NSW and Traralgon VIC.

Three new Mercedes-Benz Vans Dealers have recently opened their doors. Trinity Auto Group in Cairns, Queensland, Coffs Coast Prestige in Coffs Harbour, New South Wales and Gippsland Star in Traralgon, Victoria.

The dedicated teams at our new dealerships are there to help you find the right van for your business, whether you're moving people, cargo or both. From sales and servicing to spare parts, the teams at Trinity Auto Group, Coffs Coast Prestige and Gippsland Star are there to help your business shine.

Mercedes-Benz



Trinity Auto Group 94 McLeod St Cairns QLD 4870. Tel (07) 4050 5000, trinityauto.com.au
Coffs Coast Prestige Lot 4 Tolhurst Pl Coffs Harbour NSW 2450. Tel (02) 6648 3577, mbcoffscoast.com.au
Gippsland Star Lot 3 Princess Hwy Traralgon VIC 3844. Tel (03) 5172 8080, mbgippsland.com.au



Mercedes-Benz Insurance

One less thing to worry about



Mercedes-Benz

It's well worth protecting the van that goes to such great lengths to protect you. With standard features including: Three year new vehicle replacement and tools-of-trade, artwork and sign writing cover, Mercedes-Benz Van Insurance is the right cover for your van. For more information about Mercedes-Benz Van Insurance speak to your authorised dealer or phone 1300 730 200.

Mercedes-Benz Insurance is a registered business name of Mercedes-Benz Financial Services Australia Pty Ltd, AFS Licence No. 247271 ABN 73 074 134 517 (MBFSAu). Refer to the Product Disclosure Statement and Policy Wording Booklet for full terms and conditions. Comprehensive Vehicle Insurance provided on behalf of Allianz Australia Insurance Limited ABN 000 122 850, AFS Licence No. 234708

See you at the show

Throughout 2010 we'll have our vans on display at a number of shows all over Australia. So if you would like to see the latest models or find out more about Australia's safest van, drop by and let one of our friendly staff members help you.

March

Sydney Franchise Expo
19 - 21 March
Sydney Convention &
Exhibition Centre NSW

National Tradesman's Expo
26 - 28 March
RNA Showgrounds QLD

May

National Tradesman's Expo
21 - 23 May
Jubilee Pavilion, Adelaide
Showground SA

June

National Tradesman's Expo
18 - 20 June
Burswood Dome WA

August

Melbourne Franchise Expo
20 - 22 August
Melbourne Convention &
Exhibition Centre VIC

Love to drive?



Sometimes a brochure just won't cut it when you are searching for a new van or want to upgrade your fleet. A Mercedes-Benz Van drive day brings our brochure to life and is certainly an event that you won't forget.

Our professional instructors will allow you to experience the key safety and dynamic aspects of our vans, including ESP and braking exercises as well as handling, acceleration and cornering.

The drive days are an excellent way to assess the quality of our product, driver ergonomics and vehicle control in real world applications.

Or, if you would prefer to drive a golf ball on some of Australia's best courses, you need to book a tee time at one of our Mercedes-Benz Vans Customer Golf Days. It's a fun day with great prizes to be won as well as a barbecue buffet and some cold drinks at the end of your round.

Vacancies are strictly limited so visit mercedes-benzvans.com.au for more information.



How safe is your van?

In our last issue we announced the Mercedes-Benz Vito ANCAP 5 star result, and have had an overwhelming response to the safety initiative that we undertook.

From our origins, Mercedes-Benz has been driven to create increasingly better automobiles. Since the invention by Gottlieb Daimler and Karl Benz, cars have not only become faster but also safer. We have a long standing tradition of providing what is arguably the best safety technology, a tradition which we continue to uphold to this day. Our vision, as ambitious as it sounds is to try to eliminate road fatalities altogether.

The 5 star ANCAP result demonstrates that the Vito is at least as safe as or even safer than some passenger cars on the road today.

This achievement has brought to the forefront the significance of vehicle safety particularly in the commercial vehicle sector. It is an employer's responsibility to ensure a safe working environment including those who drive vans. We believe that it is our responsibility to provide the safest vans on the road today and to continue to develop market leading safety innovations for the future.

To this end, we have developed in conjunction with ANCAP, a website to help better understand van crash test ratings and to ensure that you are armed with all the right information to make an educated decision on the safety of your van.

Visit howsafeisyourvan.com.au



Victoria

Albury, Baker Motors	T (02) 6041 8400
Ballarat, Godbehears	T (03) 5331 3717
Bayswater, Knox Star	T (03) 9729 0022
Bendigo, Poyser Motors	T (03) 5442 3250
Berwick, Central Star Auto Haus	T (03) 8794 0900
Fairfield, 3 Point Motors	T (03) 9489 7777
Geelong, Geelong City Motors	T (03) 5244 3000
Laverton, Mercedes-Benz Commercials	T (03) 9680 8777
Mildura, North Star Mildura Motors	T (03) 5021 3866
Moorabbin, Barloworld Motor	T (03) 8506 9888
Mornington, Barloworld Motor	T (03) 5973 9688
Shepparton, Ken Muston Automotive	T (03) 5821 6688
Somerton, Mercedes-Benz Commercials	T (03) 9305 4152
South Melbourne, Mercedes-Benz of Melbourne	T (03) 9690 8833
Traralgon, Gippsland Star	T (03) 5175 8080

Tasmania

Hobart, Performance Automobiles	T (03) 6210 7000
Launceston, Neil Buckby Motors	T (03) 6334 8444

South Australia

Mt Gambier, Carlin and Gazzard	T (08) 8723 8881
Regency Park, Mercedes-Benz Commercials	T (08) 8348 5100
Wayville, Australian Motors	T (08) 8179 3666

Queensland

Aspley, Zupps Aspley	T (07) 3246 8000
Bundaberg, Bundaberg Prestige	T (07) 4151 1923
Cairns, Trinity Auto Group	T (07) 4050 5000
Gold Coast, Grand Motors	T (07) 5569 5700
Mackay, Carlisle Motors	T (07) 4957 0707
Maroochydore, Garry Crick Prestige	T (07) 5409 0100
Noosaville, Garry Crick Prestige	T (07) 5440 3600
Rockhampton, DC Motors	T (07) 4999 1200
Rocklea, Mercedes-Benz Commercials	T (07) 3275 8711
Toowoomba, West-Star Motors	T (07) 4639 0111
Townsville, Carmichael Motors	T (07) 4750 0460

New South Wales

Campbelltown, Macarthur Motor Group	T (02) 4629 8888
Coffs Harbour, Coffs Coast Prestige	T (02) 6648 3577
Gosford, Coast Star Motors	T (02) 4323 9000
Huntingwood, Mercedes-Benz Commercials	T (02) 8822 4800
Miranda, Tynan Motors	T (02) 8545 8300
Mona Vale, G.Brothers	T (02) 9999 5111
Newcastle, Hunter Star Motors	T (02) 4974 4244
Orange, West Orange Motors	T (02) 6361 1000
Port Macquarie, Andrew Miedecke Motors	T (02) 6583 8855
Tamworth, Peel Valley Motors	T (02) 6768 3111
Taree, Taree Motorama	T (02) 6539 3300
Wagga Wagga, Wagga Motors	T (02) 6933 0100
Waitara, Northside Star	T (02) 9487 4344
Warwick Farm, Peter Warren Automotive	T (02) 9828 8002
Wollongong, Illawarra Star Motors	T (02) 4228 8933
Zetland, Mercedes-Benz of Sydney	T (02) 9697 7777

Australian Capital Territory

Fyshwick, Capital Star Motors	T (02) 6280 5500
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Western Australia

Bunbury, Coastal Automotive Centre	T (08) 9721 8199
Osborne Park, Westpoint Star	T (08) 9492 8188
Welshpool, Diesel Motors	T (08) 9311 7400

Northern Territory

Darwin, Kerry's Automotive Group	T (08) 8980 8080
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